# PANORAMA

# CONSULTING SOLUTIONS

## **Company Backgrounder**

#### Information

Panorama Consulting Solutions is a consulting firm specializing in the enterprise resource planning (ERP) and IT market for mid- to large-sized companies across the globe. One hundred percent independent of affiliation, Panorama helps firms evaluate and select ERP software, manages the implementation of the software, and facilitates all related organizational changes to assure that each of its clients realize the full business benefits of their ERP implementation. We also offer IT strategy, project recovery, ERP staffing and expert witness services.

As pioneers in the ERP consulting industry, Panorama provides input and leadership proven to minimize IT project risk, accelerate ERP implementation progress, and increase the success and value of ERP initiatives. With no financial ties to software vendors or resellers, Panorama truly serves as trusted advisors exercising fiduciary responsibility to our clients.

#### Locations

Our team maintains a global presence with offices in Boston, Chicago, Denver, San Francisco, Dubai and Lima.

#### **Employees**

Each of our independent ERP consultants is trained in our proprietary PERFECT<sup>™</sup> software selection, implementation and benefits realization methodologies to ensure consistency and quality of services during every engagement. Our consultants' competencies are impressive and include MBAs, EMBAs and Six Sigma certifications, as well as extensive knowledge of ERP software, project management, lean manufacturing, IT strategy and organizational change management. In addition, we leverage a global network of highly-skilled organizational and technical resources to augment staffing based on the specific needs of individual clients. It is a unique approach to consulting, and one that we have found provides the best quality, consistency, dedication and focus over a project's lifespan.

### Leadership

Eric Kimberling, Calvin Hamler and Z. Vanessa Giacoman are the managing partners of Panorama Consulting Solutions.

#### Clients

A partial list of clients includes Kimberly-Clark, Samsonite, Filson, Bob Evans, Boeing, MillerCoors, Pirate's Booty, Petro Masila, Starz Entertainment, Fisher & Paykel, Animart, Disabled American Veterans, City of Charlotte, NC, Ashcroft Inc., Buckman Laboratories, Bioness, Nufarm, Chase Corporation, Resource Land Holdings, Pak West Paper and Packaging and Steren Electronics.

#### Awards

- 2014 "Manufacturing Leadership Award" presented to a Panorama client
- 2013 "ERP Writers' Award" presented to Eric Kimberling by ERP Focus
- **2010** "Pro to Know in the Supply Chain Industry" presented to Eric Kimberling by *Supply & Demand Chain Executive* magazine
- **2009** "Supply & Demand Chain Executive 100 Company" awarded by *Supply & Demand Chain Executive* magazine
- 2008 "Partnership in Business Award" awarded by Swingle Lawn, Tree and Landscape Care

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