

ABOUT US

Panorama Consulting Solutions specializes in enterprise consulting, infrastructure consulting and enterprise resource planning (ERP) and IT consulting for mid- to large-sized, private and public sector organizations across the globe.

One-hundred percent independent of affiliation, Panorama helps firms evaluate and select ERP software, implements the software and facilitates all related organizational changes to ensure that each of its clients realize the full benefits of their ERP implementation. We also offer our clients IT strategy, business process reengineering, ERP staffing, sales assessments, energy fueling assessments, emergency/disaster fund management, independent verification and validation, project management oversight and expert witness testimony.

Because of our broad and deep industry expertise, we have launched sister companies within Panorama Consulting Solutions in order to serve a variety of markets: Panorama Government Solutions, Panorama Energy Consulting Solutions and Panorama Disaster Recovery Solutions.

Panorama's unique approach has been proven via ERP strategy, selection, implementation, organizational change management and business process reengineering projects for nearly 300 clients across the globe. Our standardized methodologies are consistently used by all of Panorama's global resources and have become the industry standard that competing firms strive to attain.

KEY VALUES AND STRENGTHS

We apply our proven methodology to all areas of our customers' organization — infrastructure, management, audit services and technology. Panorama provides input and leadership proven to minimize risk, accelerate implementation progress and increase the success and value of your ERP initiative. We serve as trusted advisors by providing end-to-end consulting and implementation services to our clients.



We provide the following value to our diverse client base:

- Independent and technology-agnostic enterprise consulting
- Deep and broad expertise with more than 150 different ERP systems
- Best practice and proprietary tools and methods
- International group of consultants prepared to work on-site with your team
- Consulting team with strong business, operational and technology credentials (Six Sigma, MBA, PMP)
- Focus on achieving measurable results and a positive ROI

RECENT CLIENTS



SERVICES

- IT Strategy
- ERP Software Selection
- ERP Implementation
- Organizational Change Management
- Business Process Reengineering
- ERP Expert Witness Testimony
- ERP Staffing
- ERP Project Recovery

QUALIFICATIONS

Panorama consultants have exceptional backgrounds in management and IT consulting. Our consultants are trained in our proprietary assessment, strategy, software procurement and implementation methodologies. They hold diplomas across a full range of disciplines, from business administration and economics to engineering and information technology. Because we provide a cross-functional team, our new hires work alongside seasoned specialists with years of industry and functional expertise. This management philosophy enables us to provide our clients with cutting-edge solutions that yield the greatest competitive advantage and value to our clients.

DUNS: 07-862-0182 **CAGE:** 6STC0

CERTIFIED SMALL BUSINESS ENTITY**NAICS CODES:**

- 541611** General Management Consulting Services
- 541612** Human Resources Consulting Services
- 541614** Process, Distribution and Logistics Consulting Services
- 541618** Other Management Consulting Services
- 551114** Corporate, Subsidiary and Regional Managing Offices
- 561499** All Other Business Support Services
- 611430** Professional and Management Development Training

**RECENT PROJECT EXPERIENCE*****Consumer Products Manufacturer***

Panorama was contracted to facilitate a technology-independent evaluation and selection of ERP software and implementation vendors. Panorama managed a six-month evaluation and selection process to identify the ERP software that would best enable its future business requirements and corporate growth objectives. Panorama identified more than \$7 million in annual cost savings at full system implementation, resulting in a 20-percent internal rate of return on investment.

City Government Client

Panorama was contracted to determine the effectiveness of the organizational change management component of a city government ERP project. Panorama conducted a review of the city's current change management strategy and related documentation. Our team provided concise recommendations for improvement allowing the city to move forward and regain momentum. The city realized quantifiable improvements in their change management process in less than two months after the start of the engagement.

Upstream Petroleum Oil Exploration and Production Company

Panorama assessed the company's hardware requirements, telecommunications needs, organizational health, change management program, implementation plan, data conversion challenges and training strategy for hundreds of end-users. Our independent ERP consultants lived on-site for extended periods in dangerous, remote and austere locations. Our rotational team audited the ERP implementer and the third-party vendors to overcome language barriers and keep the implementation on-track, on-budget and on the path to expected benefits. The client realized operating cost savings in excess of \$500,000 annually.